
PERFORMANCE AGREEMENT

2017/2018



JUNE 26, 2018

GA-SEGONYANA LOCAL MUNICIPALITY

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PERFORMANCE AGREEMENT

AS PRESENTED BY

EDWARD NTEFANG

(In his capacity as the Municipal Manager of the GA-SEGONYANA LOCAL MUNICIPALITY)

(The client for the purpose of this agreement)

AND

MARTIN TSATSIMPE

Director Corporate Services of GA-SEGONYANA LOCAL MUNICIPALITY

(The Employee for the purpose of this agreement)

A handwritten signature in black ink, consisting of a stylized, cursive-like mark.

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PERFORMANCE AGREEMENT

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ENTERED INTO BY AND BETWEEN:

GA-SEGONYANA LOCAL MUNICIPALITY herein represented by **G.E Ntefang**, ID No, 530615 6036 085, in his capacity as the Municipal Manager of GA-SEGONYANA LOCAL MUNICIPALITY (hereinafter referred to as the client)

AND

Martin Tsatsimpe, ID No, **780405 5422 081** in his capacity as the Director Corporate Services an Employee of GA-SEGONYANA MUNICIPALITY (hereinafter referred to as the employee).

WHEREBY IT IS AGREED AS FOLLOWS:

1. INTRODUCTION

The Client has entered into a contract of employment with the Employee in terms of section 57(1) (a) of the Local Government: Municipal Systems Act 32 of 2000 ("the systems Act"). The Client and the Employee are hereinafter referred to as "the Parties".

Section 57(1) (b) of the Systems Act. Read with the Contract of Employment concluded between the parties, requires the parties to conclude an annual Performance Agreement. The parties wish to ensure that they are clear about the goals to be achieved, and secure the commitment of the Employee to a set of outcomes that will secure local government policy goals. The parties wish to ensure that there is compliance with sections 57(4A), 57(4B) and 57(5) of the Systems Act.

2. PURPOSE OF THIS AGREEMENT

The purpose of this agreement is to –

- ✓ Comply with the provisions of Section 57(1)(b), (4A), (4B) and (5) of the Systems Act as well as the Contract of Employment entered into between the parties;
- ✓ Specify objectives and targets established for the Employee and to communicate to the Employee the Client's expectations of the Employee's performance expectations and accountabilities; Specify accountabilities as set out in the Performance Plan (Annexure B);
- ✓ Monitor and measure performance against set targeted outputs;
- ✓ Use the Performance Agreement and Performance Plan as the only basis for assessing whether the employee has met the performance expectation applicable to his;
- ✓ Appropriately reward the Employee in accordance with the client's performance management system in the event of outstanding performance: and
- ✓ Give effect to the client's commitment to a performance-orientated relationship with the Employee in attaining equitable and improved service delivery.



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3.COMMENCEMENT AND DURATION

- 3.1 Notwithstanding the date of signature thereof. This agreement and the date of signature shall commence and shall in all respect be deemed to have commenced, with effect from **1 July 2017** and will remain in force until **30 June 2018** where after a new Performance Agreement, Performance Plan and Personal Development Plan shall be concluded between the parties for the next financial year or any portion thereof.
- 3.2 The parties will review the provisions of this Agreement during June each year. The parties will conclude a new Performance Agreement and Performance Plan that replaces this Agreement at least once a year by not later than the beginning of each successive financial year.
- 3.3 This Agreement will terminate on the termination of the Client's contract of employment for any reason.
- 3.4 The content of this Agreement may be revised at any time during the above-mentioned period to determine the applicability of the matters agreed upon.
- 3.5 If at any time during the validity of this Agreement the work environment alters to (whether as a result of government or council decisions or otherwise) to the extent that the contents of this agreement are no longer appropriate, the contents shall immediately be revised.

4.PERFORMANCE OBJECTIVES

The performance objectives and targets that must be met by the Employees; and

- ✓ The time frames within which those performance objectives and targets must be met
- ✓ The performance objectives and targets reflected in Annexure A are set by the Client in consultation with the Employees and based on the Integrated Development Plan, Service Delivery and Budget Implementation Plan of the Client, and shall include key objectives; key performance indicators; target dates and weightings.

5. PERFORMANCE MANAGEMENT SYSTEM

5.1. The Employee agrees to participate in the performance management system that the Municipality adopts or introduces for the Employer, management and municipal staff of the Employer.

5.2 The Employee accepts that the purpose of the performance management system will be to provide a comprehensive system with specific performance standards to assist the Client, management and municipal staff to perform to the standards required.

5.3. The Employer must consult the Employee about the specific performance standards that will be included in the performance management system as applicable to the Employee.

6. PERFORMANCE MANAGEMENT

The Employee agrees to participate in the Performance Management System that the Client adopts.

- ✓ The Employee undertakes to actively focus towards the promotion and implementation of the Key Performance Areas (KPA's) (Including special projects relevant to the employee's responsibilities) within the Local Government Framework.
- ✓ The criteria upon which the performance of the Employee shall be assessed shall consist of two components, both of which shall be contained in the Performance Agreement.
- ✓ The Employee must be assessed against both components, with a weighting of 8:20 allocated to KPA and the Core Managerial Competencies [CMCs] respectively.



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- ✓ Each area of assessment will be weighted and will contribute a pro rata to the total score.
- ✓ KPA's covering the main areas of work will account 80% and CMC's will account for 20% of the final assessment.

The Employee's assessment will be based on his/her performance in terms of the outputs/outcomes (performance indicators) identified as per attached Performance Plan (Annexure A) which are linked to the KPA's and will constitute 80% of the overall assessment result as per the weightings agreed to between the Client and Employee:

Key Performance Areas	Weighting
Institutional Transformation and Organisational Development	25%
Basic Service Delivery and Development	
Financial Management	20%
Local Economic Development	25%
Good Governance and Public Participation	30%
Total	100%

The CMCs will make up the other 20% of the Employee's assessment score. CMCs that are deemed to be most critical for the Employee's specific job should be selected from the list below as agreed to between the Client and Employee:

CORE COMPETENCY REQUIREMENTS FOR EMPLOYEES (CCR)		
Core Managerial and Occupational Competencies	√ (Indicate choice)	Weight
Core Managerial Competencies:		
Strategic Capability and Leadership		10%
Programme and Project Management		10%
Financial Management	compulsory	10%
Change Management		
Knowledge Management		
Service Delivery Innovation		
Problem Solving and Analysis		
People Management and Empowerment	compulsory	10%
Client Orientation and Customer Focus	compulsory	10%
Communication		
Honesty and Integrity		
Core Occupational Competencies:		
Competence in Self-Management		10%
Interpretation of and implementation within the legislative and national policy frameworks		
Knowledge of developmental local government		5%
Knowledge of Performance Management and Reporting		5%
Knowledge of global and South African specific political, social and economic contexts		10%
Competence in policy conceptualisation, analysis and implementation		5%



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CORE COMPETENCY REQUIREMENTS FOR EMPLOYEES (CCR)		
Core Managerial and Occupational Competencies	√ (Indicate choice)	Weight
<i>Core Managerial Competencies:</i>		
Knowledge of more than one functional municipal field / discipline		5%
Skills in Mediation		
Skills in Governance		
Competence as required by other national line sector departments		
Exceptional and dynamic creativity to improve the functioning of the municipality		
<i>Total percentage</i>	-	100%

7. EVALUATING PERFORMANCE

The performance Plan (Annexure B) to this Agreement sets out-

- ✓ The standards and procedures for evaluating the Employee's performance; and
- ✓ The intervals for the evaluation of the Employee's performance.

Despite the establishment of agreed intervals for evaluation, the client may in addition review the Employee's performance at any stage while the contract of employment remains in force.

- ✓ Personal growth and development needs identified during any performance review discussion must be documented in a Personal Development Plan.
- ✓ The actions agreed to and implementation must take place within set time frames.

The annual performance appraisal will involve:

- ✓ Assessment of the achievement of results as outlined in the performance plan (Annexure B);
- ✓ Each KPA should be assessed according to the extent to which the specified standards or performance indicators have been met and with due regard to ad hoc tasks that had to be performed under the KPA.
- ✓ An indicative rating on the five-point scale should be provided for each KPA.
- ✓ The applicable assessment rating calculator must then be used to add the scores and calculate a final KPA score.

8. ASSESSMENT OF THE CMCS

Each CMC should be assessed according to the extent to which the specified standards have been met. An indicative rating on the five-point scale should be provided for each CMC.

The applicable assessment rating calculator must then be used to add the scores and calculate a final CMC score.



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9. OVERALL RATING

An overall rating is calculated by using the applicable assessment-rating calculator. Such overall rating represents the outcome of the performance appraisal. The Assessment of the performance of the Employee will be based on the following rating scale for KPA's and CMCs:

Level	Terminology	Description	Rating				
			1	2	3	4	5
5	Outstanding performance	Performance far exceeds the standard expected of an employee this level. The appraisal indicates that the Employee has achieved above fully effective results against all performance criteria and indicators as specified in the PA and Performance plan and maintained this in all areas of responsibility throughout the year.					
4	Performance significantly above expectations	Performance is significantly higher than the standard expected in the job. The appraisal indicates that the Employee has achieved above fully effective results against more than half of the performance criteria and indicators and fully achieves all others throughout the year.					
3	Fully effective	Performance fully meets the standards expected in all areas of the job. The appraisal indicates that the Employee has fully achieved effective results against all significant performance criteria and indicators as specified in the PA and Performance Plan.					
2	Not fully effective	Performance is below the standard required for the job in key areas. Performance meets some of the standards expected for the job. The review/assessment indicates that the employee has achieved below fully effective results against more than half the key performance criteria and indicators as specified in the PA and Performance Plan					
1	Unacceptable performance	Performance does not meet the standard expected for the job. The review/assessment indicates that the employee has achieved almost all of the performance criteria and indicators as specified in the PA and Performance Plan. The employee has failed to demonstrate the commitment or ability to bring performance up to the level expected in the job despite management efforts to encourage improvement.					

For purposes of evaluating the annual performance of managers directly accountable to the municipal managers, an evaluation panel constituted of the following persons must be established –

- ✓ Municipal Manager
- ✓ Chairperson of the performance audit committee
- ✓ Member of the Executive committee
- ✓ Municipal manager from another municipality.



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Performance review of individual managers occurs on a quarterly basis during the periods in the table below.

First quarter	During the first week of October
Second quarter	During the second week of February.
Third quarter	During the first week of April
Fourth quarter and annual review	End of July

- ✓ The Client shall keep a record of the mid-year review and annual assessment meetings.
- ✓ Performance feedback shall be based on the client's assessment of the Employee's performance.
- ✓ The Client will be entitled to review and make reasonable changes to the provisions of Annexure "B" from time to time for operational reasons.
- ✓ The Employee must be fully consulted before any such change is made.
- ✓ The Client may amend the provisions of Annexure B whenever the performance management system is adopted, implemented and/or amended as the case may be in that case the Employee will be fully consulted before any such changes is made.

10. OBLIGATION OF THE CLIENT

The Client shall –

- ✓ Create an enabling environment to facilitate effective performance by the employee;
- ✓ Provide access to skills development and capacity building opportunities;
- ✓ Work collaboratively with the Employee to solve problems and generate solutions to common problems that may impact on the performance of the Employee;
- ✓ On the request of the Employee delegate such powers reasonably required by the Employee to enable him/her to meet the performance objectives and targets established in terms of this Agreement; and
- ✓ Make available to the Employee such resources as the Employee may reasonably require from time to time to assist him/her to meet the performance objectives and targets established in terms of this Agreement.

11. CONSULTATION

The Client agrees to consult the Employee timeously where the exercising of the powers will have amongst others –

- ✓ A direct effect on the performance of any of the Employee's functions;
- ✓ Commit the Employee to implement or to give effect to a decision made by the Client; and
- ✓ A substantial financial effect on the Client.
- ✓ The Client agrees to inform the Employee of the outcome of any decisions taken pursuant to the exercise of powers contemplated in as soon as is practicable to enable the Employee to take any necessary action without delay.

MANAGEMENT OF EVALUATION OUTCOMES

- ✓ The evaluation of the Employee's performance will form the basis for rewarding outstanding performance or correcting unacceptable performance.

In the case of unacceptable performance, the Client shall -



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- ✓ Provide systematic remedial or developmental support to assist the Employee to improve his or her performance; and
- ✓ After appropriate performance counselling and having provided the necessary guidance and/ or support as well as reasonable time for improvement in performance, the Client may consider steps to terminate the contract of employment of the Employee on grounds of unfitness or incapacity to carry out his or her duties, subject to the provisions of the Labour Relations Act, 1995 as amended.

12. DISPUTE RESOLUTION

12.1 Any dispute about the nature of the Employee's performance agreement, whether it relates to key responsibilities, priorities methods of assessment and/or any other matter provide for, shall be mediated by –

- ✓ The MEC for Cooperative Governance and Traditional Affairs; or
- ✓ Any other person appointed by the MEC

12.2 In the event that the mediation process contemplated above fails, the parties concerned firstly to the jurisdiction of the Commission for Mediation and Arbitration (CMCMA) and if the CCMA is not able to adjudicate the dispute, a court of the Republic of South Africa with regard to any claims or dispute resulting or arising from this contract.

13. GENERAL

The contents of this agreement and the outcome of any review conducted in terms of Annexure A may be made available to the public by the Client.

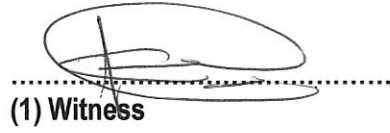
Nothing in this agreement diminishes the obligations, duties or accountabilities of the Employee in terms of his contract of employment, or the effects of existing or new regulations, circulars, policies, directives or other instruments.

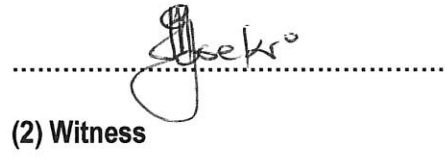


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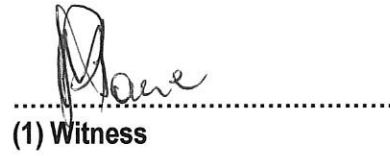
Thus, done and signed at **KURUMAN** on the **26** Day of **JUNE** 2017

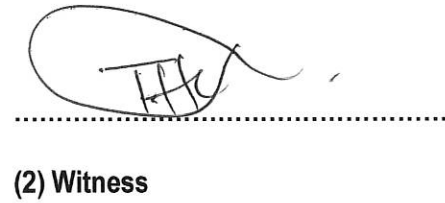

.....
Director Corporate Services


.....
(1) Witness


.....
(2) Witness


.....
Municipal Manager


.....
(1) Witness


.....
(2) Witness



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Annexure A: PERSONAL DEVELOPMENT PLAN

DEVELOPMENTAL REQUIREMENTS

The aim of the Personal Development Plan (PDP) is to ensure that Employees are skilled to meet objectives as set out in the Performance Management Agreement employees by legislation. Such career-path planning ensures competent employees for current and possible future positions. It is there of identifies, prioritise and implement training needs.

Legislative needs taken into account comes from the Municipal Systems Act Guidelines: Generic Senior Management Competency Framework and occupational competency profiles, Municipal Finance Management Competency Regulations, such as those developed by the National Treasury and other line sector departments legislated competency requirements needs to be taken into consideration during the PDP Process

2017/2018 Personal Development Plan Director Corporate Services						
Skills/Performance Gap	Outcome Expected	Suggested Training/ Development Activities	Suggested Mode of delivery	Suggested Timeframes	Work opportunity created to practice skill/ Development Area	Support Person
N/A	N/A	N/A	N/A	N/A	N/A	N/A



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Annexure B: 2017/2018 PERFORMANCE PLAN

Municipal Transformation and Institutional Development														
KPA NO 1	Development Priorities	Strategic Goals	Baseline 2016/2017		Annual Performance Target 2017/2018	Unit of measurement	Key Performance Indicators	KPI type	2017/2018 Annual Budget	Quarterly projections/process indicator				Portfolio of Evidence
			current status							1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	
	Employee Awareness		none	2 employee wellness campaigns conducted by June 2018	Number	KPI 1 Number of employee wellness campaigns conducted by June 2018	Output	R300 00.00	1 employee wellness campaigns conducted			1 employee wellness campaigns conducted	Programmes and attendance registers	
			Approved 2015/2016 HR Strategy	HR Strategy reviewed and submitted to Council by the end of September 2017	Number	KPI 2 HR Strategy reviewed and submitted to Council by the end of September 2017	Output	Operational	HR Strategy reviewed and submitted to Council for approval				Reviewed HR Strategy and council resolution	
	Human Resource Management		1 Employment Equity Report submitted to by Department of Labour January 2017	Employment Equity report submitted to Department of Labour by end of January 2018	number	KPI 3 Employment Equity report submitted to Department of Labour by end of January 2018	Output	Operational	Employment Equity report submitted to Department of Labour				Employment Equity report and acknowledgement letter	
	Organisational Development	To Attract, develop and retain human capital	Approved Organogram by June 2017	Organogram reviewed and submitted to council for approval by June 2018	number	KPI 4 Organogram reviewed and submitted to council for approval by June 2018	Output	Operational				Organogram reviewed and submitted to council for approval	Reviewed Organogram and council resolution	
	Information Communications Technology		2 ICT policies reviewed by June 2017	2 ICT Policies reviewed by June 2018		KPI 5 Number of ICT policies reviewed by June 2018	Output	Operational				2 ICT Policies reviewed	2 ICT policies and council resolution	
	Human Resource Management		8 policies submitted to council by June 2017	8 policies submitted to council for approval by end of June 2018	number	KPI 6 Number of Policies submitted to council for approval by end of June 2018	Output	Operational				8 Policies submitted to council for approval	8 reviewed policies and council resolution	
			4 labour forum meeting held by June 2017	4 Labour Forum meetings held by June 2018	number	KPI 7 Number of Labour Forum meetings held by June 2018	Output	Operational				1 Labour Forum meetings held	Minutes, Agenda and attendance register	

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Municipal Transformation and Institutional Development

KPA NO 1	Strategic Goals	Baseline 2016/2017		Annual Performance Target 2017/2018	Unit of measurement	Key Performance Indicators	KPI type	2017/2018 Annual Budget	Quarterly projections/process indicator				Portfolio of Evidence
		current status							1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	
Development Priorities		4 reports on grievance cases finalised within 30 working days submitted to the Accounting Officer by June 2017		4 reports on grievance cases finalised within 30 working days submitted to the Accounting Officer by June 2018	number	KPI 9 Number of reports on grievance cases finalised within 30 working days submitted to the Accounting Officer by June 2018	Output	Operational	1 report on grievance cases finalised within 30 working days submitted to the Accounting Officer	1 report on grievance cases finalised within 30 working days submitted to the Accounting Officer	1 report on grievance cases finalised within 30 working days submitted to the Accounting Officer	1 report on grievance cases finalised within 30 working days submitted to the Accounting Officer	4 reports on grievance cases finalised within 30 working days submitted to the Accounting Officer
	Human Resource Management	None		4 evacuation training sessions conducted by June 2018	number	KPI 10 Number of Evacuation training sessions conducted by June 2018	Output	Operational	1 Evacuation training sessions conducted	1 Evacuation training session conducted	1 Evacuation training session conducted	1 Evacuation training sessions conducted	Programme and attendance registers
	Skills Development	Workplace Skills Plans developed and submitted to the Department of Labour and LGSETA by end of April 2017		Workplace Skills Plans developed and submitted to the Department of Labour and LGSETA by end of April 2018	Date	KPI 11 Workplace Skills Plans developed and submitted to the Department of Labour and LGSETA by end of April 2018	Output	Operational					Workplace Skills Plans developed and submitted to the Department of Labour and LGSETA



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KPA NO 4 Development Priorities	Local Economic Development		Annual Performance Target 2017/2018	Unit of Measure ment	Key Performance Indicators	KPI type	2017/2018 Annual Budget	Quarterly projections/process indicator				Portfolio of Evidence
	Strategic Goals	Baseline 2016/2017 current status						1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	
Promote SMME		4 tourism awareness campaigns held by June 2017 (required Standards for business)	4 tourism awareness campaigns held by June 2018 (required Standards for business)	Number	KPI 12 Number of tourism awareness campaigns held by June 2018 (required Standards for business)	Output	R200 000.00	1 tourism awareness campaign held	1 tourism awareness campaign held	1 tourism awareness campaign held	1 tourism awareness campaign held	Programmes and Attendance registers
Promote SMME		60 small business compliance inspections conducted by June 2017	60 small business compliance inspections conducted by June 2018	Number	KPI 13 Number of small business compliance inspections conducted by June 2018	Output	Operational	15 small business compliance inspections conducted	15 small business compliance inspections conducted	15 small business compliance inspections conducted	15 small business compliance inspections conducted	Inspection register
Local economic development	Create a conducive environment for prosperous business investment	2 (incentive policy, SMME support policy) LED related policies submitted to council for approval by end of September 2017	2 (incentive policy, SMME support policy) LED related policies submitted to council for approval by end of September 2018	Number	KPI 14 Number of LED related policies submitted to council for approval by September 2018	Output	operational.	2 (incentive policy, SMME support policy) submitted to council for approval				Copy of Policies and council resolution
Job Creation		496 Jobs created through municipal capital projects by June 2017	496 Jobs created through municipal capital projects by June 2018	Number	KPI 15 Number of Jobs created through municipal capital projects by June 2016	Outcome	R1 000 000.00	85 Jobs created through municipal capital projects	120 Jobs created through municipal capital projects	150 Jobs created through municipal capital projects	141 Jobs created through municipal capital projects	Labour sheets from contractors
Promote SMMEs		4 SMME training held by June 2017	4 SMME training held by June 2018	Number	KPI 16 Number of SMME training held by June 2018	Output	Operational	1 SMME training held	1 SMME training held	1 SMME training held	1 SMME training held	Programme and attendance registers
Promote SMMEs		4 reports on number of visitors and revenue generated from 1 st eye	4 reports on number of visitors and revenue generated from 1 st eye by June 2018	Number	KPI 17 Number of reports on visitors and revenue generated from 1 st eye by June 2018	Output	Operational	1 report on number of visitors and revenue generated from 1 st eye	1 report on number of visitors and revenue generated from 1 st eye	1 report on number of visitors and revenue generated from 1 st eye	1 report on number of visitors and revenue generated from 1 st eye	4 reports on number of visitors and revenue generated from 1 st eye



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KPA NO 5 Development Priorities	Good Governance and Public Participation				2017/2018 Annual Budget	KPI Type	Key Performance Indicators	Unit of measure ment	Annual Performance Target 2017/2018	Baseline 2016/2017 current status	Quarterly projections/process indicator				Portfolio of Evidence				
	Strategic Goals	Annual Performance Target 2017/2018	1st Quarter	2nd Quarter							3rd Quarter	4th Quarter							
Promote Good governance and public participation	To Foster participative cohesion and collaboration	Communication strategy approved by June 2018	Communication strategy approved by June 2018	Number	KPI 19. Communication strategy developed and approved by September 2017	Output	Operational	Operational	Communication strategy developed and approved	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	The reviewed Communication Strategy Council resolution					
															4 internal newsletters developed by end of June 2018	4 internal newsletters developed	1 internal newsletter developed	1 internal newsletter developed	1 internal newsletter developed
															2 external newsletters developed by end of September 2017	1 external newsletter developed			
															40 media releases by end of June 2018	10 media releases	10 media releases	10 media releases	10 media releases
															Public Participation Strategy developed and approved by end of June 2018	Approved public strategy	Output	Operational	Public participation strategy developed
															1 Imbizo held by end of June 2018	Number	Output	R550 000.00	1 imbizo held
															4 special programmes report submitted to the Mayor by June 2018	Number	Output	R550 000.00	1 report on special programme submitted to the Mayor
															4 reports on functional ward committee submitted to the Speaker by end of June 2018	Number	Output	R1 680 000.00	1 report on functional ward committee submitted to the Speaker
															4 Audit committee reports submitted to council by end of June 2018	Number	Output	Operational	1 Audit committee report submitted to council
															4 Audit committee reports submitted to council by end of June 2018	Number	Output	Operational	1 Audit committee report submitted to council

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KPA NO 5 Development Priorities	Good Governance and Public Participation		Annual Performance Target 2017/2018	Unit of measureme nt	Key Performance Indicators	KPI Type	2017/2018 Annual Budget	Quarterly projections/process indicator				Portfolio of Evidence
	Baseline 2016/2017 current status	Annual Performance Target 2017/2018						1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	
	4 council meetings held	4 council meetings held by June 2018	Number	KPI 28 Number of Council meetings held by end of June 2018	Output	Operational	1 Number of Council meetings held	1 Number of Council meetings held	1 Number of Council meetings held	1 Number of Council meetings held	Council minutes and attendance register	

